



BRIG BOATS ENTER U.S. MARKET IN FORT LAUDERDALE

DANIA BEACH - Brig Boats has officially entered the U.S. market and announced the grand opening of its founding dealership in the country. In December, Sirocco Marine Fort Lauderdale opened the doors to its 10,000 square foot showroom and warehouse in Dania Beach.

Kharkov, Ukraine-based Brig Boats is a European manufacturer of recreational RIBs. Founded by aeronautical engineer Slava Rodionov nearly 25 years ago, Brig Boats are now sold in more than 60 countries through an exclusive distributor network.

Sirocco Marine carries the full line of Brig Boats, as well as Sealegs Amphibious Boats, Fluid Watercraft and Honda Marine. Visitors can see up to 100 boats from 10 to 36 feet in length, ranging from tenders and recreational watercraft to commercial and government vessels.

At Sirocco Marine's helm is owner Boyd Tomkies, a New Zealand native and longtime racing sailor with many years of experience in the inflatable boat business. He owned Annapolis Inflatables in Maryland for five years and is managing partner of Fluid Watercraft.

"I'm honored to be appointed the exclusive Brig dealer in Florida," Tomkies said. "I think boat owners and crew will appreciate Brig's high quality and competitive pricing, and I'm very much looking forward to working with the marine industry here in South Florida."

Brig Boats' model lineup includes the Eagle Series, the Navigator Series and the Falcon Series. In 2016, Brig USA is expecting delivery of several new models, including a 33-footer. To learn more about Brig USA visit www.brigusa.com

EMC NAMED FASTEST-GROWING GLOBAL TELEPORT OPERATOR

MIRAMAR, FLA. – EMC was the fastest-growing global teleport operator in 2015 with an annual growth rate of 97 percent, according to the World Teleport Association (WTA). The WTA ranked the global communications and content provider No. 1 in its annual "Fast Twenty" listing. This is the second year EMC ranked No. 1 and the ninth year the company made this prestigious WTA list of fastest-growing teleport operators. Among WTA's annual lists of top teleport operators in 2015, EMC also ranked No. 3 in the "Independent Top Twenty," and No. 9 in the "Global Top Twenty." WTA raised EMC 2015 rankings over 2014 rankings in all three categories.



"These rankings prove EMC is the 'fastest of the fast' in terms of revenue generation thanks to our expert engineering team, unmatched number of patented technologies, differentiating products in our suite, and worldwide technical support," said Abel Avellan, founder and CEO of EMC. "This was a wonderful way to end what was a milestone year for our company. It is a testament to the strength of our unmatched infrastructure, purpose-built to deliver even the most demanding missioncritical communications and content services to organizations and people on the move in the world's most remote locations."

In 2015, EMC acquired MTN to bring together two leading services to work off the single most robust global satellite/terrestrial/cellular broadband platform in the industry.

The WTA compiles its rankings by companies' revenue and revenue growth by surveying teleport operators around the world, as well as referencing published results of publicly held companies.

SNAPPERS WERE SNAPPIN' AT "LADIES, LET'S GO FISHING!"® EVENT

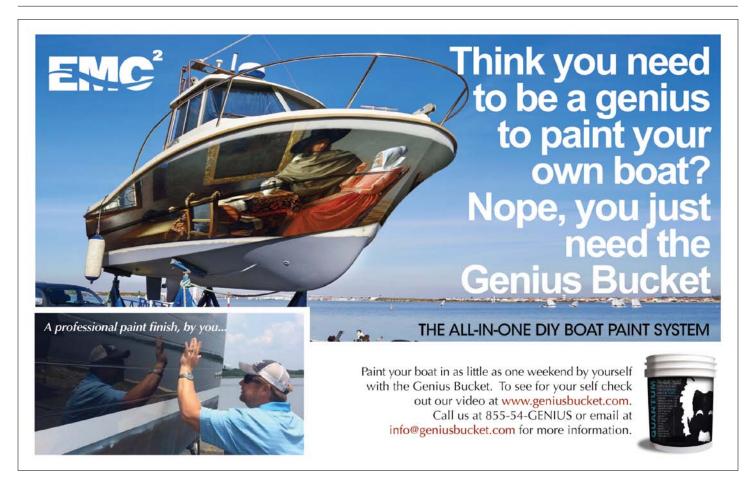
KEY LARGO/ISLAMORADA - Snappers were the hit at the Key Largo "Ladies, Let's Go Fishing!"® event January 8 - 9. The weekend began with Bill Kelly's Radio Show at Whale Harbor, Islamorada co-hosted by LLGF Founder Betty Bauman. On Saturday the women went fishing, departing early to catch live pilchards in Lower Matacumbe. Bottom fishing was kicked off by Margie Plaxton, Punta Gorda, with a 16 lb. mutton snapper. Everyone caught yellowtail snapper and a few caught 5 lb. mangrove snappers. The group was thrilled by aerobatics from occasional fighter jets.

With unusually calm seas for January and temperatures in the 80's, the group went spotting for sailfish and cobia in 25 feet



of water, then kite fishing in 150 feet of water. Even with winds not conducive for sailfish, they did well and had fun.

The group then exhibited at the nonprofit expo event in Key Largo. Ladies, Let's Go Fishing Foundation is a non profit 501 (c) (3) charity which conducts educational events for women and families to learn the sport. Major sponsors include NMMA, Discover Boating, Recreational Fishing and Boating Foundation, Mercury, Freedom Boat Club, Guy Harvey Ocean Foundation, and Treasure Cay Beach, Marina & Golf Resort to name a few.



UPCOMING LLGF EVENTS INCLUDE:

South Florida April 29 - May 1 Ft. Myers/Matlacha May 12 – 13 May 18 - 22 Cuba

For a full list of sponsors and events go to http://ladieslets gofishing.com/



HARKAVY ANNOUNCED AS NEW PRO-STAFF **MEMBER OF** TYCOON TACKLE, INC.

Tycoon Tackle, Inc. announced the addition of South Floridian, Heather Harkavy to the company's Pro-Staff. Harkavy is a life-

long angler and at the age of 17 became the youngest lady angler to set one hundred (100) IGFA Fishing World Records.

Harkavy grew up in Coral Springs, Fla. and spent a majority of her youth fishing the waters of South Florida. At age eight she began her quest to set 100 IGFA World Records targeting many different species of fish and employing different types of tackle and techniques in numerous locations throughout the world. Currently, Harkavy is pursuing a Marketing and Hospitality degree at Florida State University. She is one of the founding members and the current President of the Florida State Fishing Club. She advocates and enjoys the use of light tackle and also fly-fishing.

Heather Harkavy said, "I am proud to be part of the Tycoon Tackle team and help promote its impressive brand of fishing products to the next generation! I'm looking forward to a strong and mutually beneficial relationship with this long standing, conservation oriented, and highly driven company."

Tycoon Tackle, Inc. is a Virginia-based angling outfitter that originated in Miami, Florida in 1935. The company is still family owned and committed to manufacturing its products in the United States of America.

MARINEMAX ANNOUNCES PARTNERSHIP WITH GALEON YACHTS

At a special press event held at the MarineMax Pompano store, MarineMax announced they are partnering with Galeon Yachts to introduce the brand to the U.S. market and become the exclusive Galeon Yachts representative throughout the Americas. Galeon has been manufacturing yachts for more than 30 years and is recognized throughout Europe and around the world for its commitment to innovative designs and exceptional craftsmanship.

"We were determined to find a brand that could successfully compete with the more affordable pleasure yachts that recently began being imported in the market. After extensive research and the recommendation of our friends at Volvo Penta, we discovered Galeon Yachts and their many satisfied customers," explained MarineMax Executive Vice President of Sales Marketing and Manufacturer Relations Chuck Cashman.

MarineMax will carry ten Galeon models from 38-66 feet including the Galeon 500 Fly which won the 2015 IBI Boat Builders "Innovative On-Board Solution" category. The 500 Fly won the award for its significant feat of designing and producing unique fold-down sides that create a remarkably large open aft deck.

Galeon Yachts are handcrafted by over 500 experienced craftspeople implementing the latest marine technologies in a modern and well equipped 280,000 square foot facility. All components are custom built in the factory assuring consistent quality throughout the construction process. The advanced operations are governed by cutting-edge management systems and state-of-the-art production technology.

"Galeon combines old-world craftsmanship with the latest boat building technologies. The results are that every detail on a Galeon Yacht is painstakingly built to the highest standards by experts in their respective fields," continued Cashman. "With exceptional exterior and interior options, customers can have their boats tailored specifically to where and how they boat, making each Galeon Yacht as individual as its owner."





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G DESTINATIONS

LIFESTYLE BY CAROL BAREUTHER PHOTOS COURTESY OF FLORIDA POWERBOAT CLUB



here's more fun when there's more than one. This is the foundation on which Stu Jones, president of the Florida Powerboat Club (FPC), Inc, has built his Pompano Beach, Florida based organization. Today, more than 500 active and 5000 alumni members cruise together across South Florida waters and beyond in a number of annual events. There's no need to own the biggest or fastest boat. Camaraderie rather than the need for speed is the primary goal. This means power boaters - singles, couples and families -- on all classes of craft - high performance, performance and sport boat -- can join in the fun.

"There is a definite surge toward the 'group setting'," says Jones, a Canadian native who fell in love with Florida in his teens and has worked in the state's marine industry for a number of years. "Boaters are social people and it seems they like to take part in events where they can meet others."

The FPC's events are basically 'poker' and/or fun runs. Some



are short weekend events hosted in a single location, while others are multi-day adventures offering aggressive boating agendas that may involve hundreds of miles of boating to an exotic destination. Entry fees for a poker run usually range from \$650 to \$750 for the boat entry, which includes a turnkey package where all organizational details and logistics, catered functions and parties are included. All events are based



around Florida venues from the Keys to the Panhandle. There are also several events to destinations outside of Florida.

This year, the FPC's two-part Bimini Black Jack series, set for June 10 - 12 and September 23 - 25, comes on the heels of Resorts World Bimini's acquisition and investment of millions of dollars in the hotel and its expansion on the island.

"We met last fall with a management group comprised of senior managers from IGY Marinas and Resorts World Bimini, and the concept of shorter, 3-day runs to Bimini, was well received by our FPC members. After all, it's only 57 miles to Bimini from Port Everglades, and most of the powerboats in the Club can get there in less than an hour. Of course, it goes without saying, that a resort that offers gambling and gaming of sorts, has a natural synergy with a powerboat club that focuses the theme of its events on an imaginary game of poker. So, I re-invented the concept of the Black Jack Series. The idea at the heart of the series concept is to engage would-be participants to attend not just one, but more likely two runs, and take advantage of the Bahamas Government incentives to have boaters return within 90 days of their first visit, and not have to pay a second Bahamas entry fee for the local cruising permit."

Prior to the Black Jack Series, FPC is hosting its first ever Havana Challenge Poker Run May 16 - 19.

"What we intend to do is make our first Cuba run an exhibition of sorts to comply with guidelines established by Washington's OFAC (Office of Foreign Assets Control), the federal authority on all travel related outings by Americans to Cuba. Participation will be limited to approximately 20 boats and less than 150 participants. Our intended destination will be Hemingway Marina and we hope to accommodate members in Havana hotels. However, it may be that it's the owners of larger cruisers and yachts with sleeping quarters on board that can best take ad-

FISHING TOURNAMENTS

ABACO, BAHAMAS

APRIL 27 - 30 Abaco Diamond Series -White Marlin Roundup www.skipstournaments.com skip@skipstournaments.com (954) 531-7985

ISLAMORADA, FL

MARCH 8 - 11 Jim Bokor's Islamorada All-Tackle Bonefish & Redfish Shootout 305-587-1460

APRIL 15 - 17
Redbone Sunrise/Sunset
Celebrity Tarpon Tourney
www.redbone.org/tourn_
sched.html
susan@redbone.org
305-664-2002

APRIL 25 - 26 Islamorada Spring Classic www.islamoradaclassic.com/ islamoradafishing classics@aol.com 305-522-4868

KEY LARGO, FL

MARCH 4 - 5 Annual Charity Billfish Blast Imundell@paradisebank.com 561-392-5444

MARCH 9 - 12 Jimmy Johnson's National Billfish Championship www.jimmyjohnsonbillfish championship.com info@questforthering.com 305-255-3500

KEY WEST, FL

MARCH 14 - 17 March Merkin Permit Tournament marchmerkin.com/ DHorn18669@aol.com 303-888-4546

APRIL 12 - 17 The Final Sail / Key West Sailfish Championship www.bluewatermovements. com/final_sail/ 305-395-3474

MARATHON, FL

APRIL 29 - MAY 1
Marathon Offshore
Bull and Cow
Dolphin Tournament
marathonoffshore
tournament.com/
bigtimetackle@comcast.net
305-481-0495

MIAMI BEACH, FL

APRIL 21 - 23 Miami Sportfish Tournament miamisportfish.com 305-598-2525

MIAMI, FL APRIL 1 - 2 Sailfish Shootout in the Grove www.skipstournaments.com skip@skipstournaments.com

vantage of the many Cuban marinas that have rolled out the

(954) 531-7985

Closer to home, Jones says the real fun of powerboating from South Florida is the amazing number of unique destinations reachable in just a few hours.

welcome mats to the American boating public," says Jones.

"At an average cruising speed of 75 mph, you can leave Fort Lauderdale, do lunch in Key Largo and be back for dinner. Or, be in Key West in two and a half hours. It's common to chart 250 miles a day with these boats. Cruising the expansive Atlantic coastal waters is the final frontier with essentially no limits! When you mix raw speed into this equation, simply name your destination, point the boat, stick the throttles forward...and go!!"

For more information on the FPC, visit: http://flpowerboat.com

HAULING OUT CATAMARANS IN SOUTH FLORIDA

SAIL BY CAPT. JEFF WERNER



fter spending almost a quarter century under sail, cruising catamarans are my favorite boats. As a professional captain, I have crossed oceans and seas on monohulls, catamarans and trimarans of all sizes, but it is always aboard a cat I am most happy to be at the helm.

With the ownership of a cruising catamaran comes the responsibility of maintenance, and that responsibility includes annual haul outs. Finding a boatyard or marina with the capability to lift a wide beam vessel can be a daunting task. My unscientific survey of sailing catamarans 40- to 45-foot LOA revealed the average beam is 23 feet, with a loaded displacement of 17 tons. From 45- to 49-foot LOA, the numbers aver-

age 25 feet and 18 tons. And 50- to 54-foot LOA are 26 and a half feet and 25 tons in weight. You get the picture. Hauling out a sailing cat is not about weight; it's all about beam.

Fortuitously, from Fort Pierce to Key West there is quite a selection of full service locations to haul out a cat of at least a 23-foot beam for repair and maintenance. Owners of increasingly popular power catamarans, or sailing cats with air drafts less than 54 feet, can take advantage of the boat yards tucked away behind low bridges.

Harbortown Marina in Ft. Pierce is located along the ICW just north of downtown. For sailing catamarans with masts

taller than the ICW fixed bridged clearance of 65 feet, Harbortown Marina has direct access to the Atlantic Ocean through Ft. Pierce Inlet, less than three miles away. Their 150-ton Travelift will haul out cats with a maximum beam of 26 feet. 772-466-7300 harbortownmarina-fortpierce.com

Head south along the ICW to Manatee Pocket at Stuart to find the South Florida boat yard for Hinckley Yacht Services. It has easy access from the ocean via St. Lucie Inlet; just watch out for the strong currents and shifting sandbars at the junction of the inlet and the ICW. Although Hinckley's heritage embraces building fine monohull cruising sailboats, the Hinckley brand has grown in the past 20 years to include jet drive picnic boats and runabouts with classic lines and superior craftsmanship. The maximum beam Hinckley's 150-ton Travelift can accommodate is 25 feet. 772-287-0923; hinckleyyachts.com

Cruise west from Manatee Pocket along the Okeechobee Waterway to American Custom Yachts. This boatyard is located at marker Red "46" just east of the St. Lucie Lock, and sits between two fixed bridges. There are several fixed bridges on the way from Manatee Pocket, with the lowest vertical clearance being 54 feet. If your mast is short enough to clear that Palm City Bridge, American Custom Yachts can use their



150-ton Travelift to put the straps around catamarans of up to 27-foot beam. 772-286-2835; americancustomyachts.com

The north end of the Gold Coast is the home of **Rybovich**. Their marine centers in West Palm Beach and Riviera Beach are located just south and north of Peanut Island along the ICW. Entering the ICW from Lake Worth Inlet avoids any bridge clearance problems. The newer Rybovich yard at Riviera Beach (561-863-4126) will accommodate cats up to a 26-

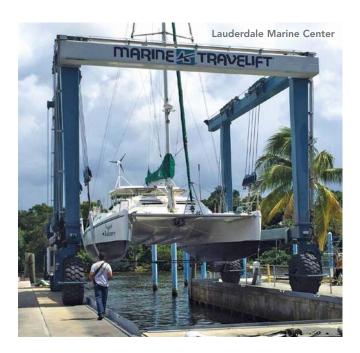




foot beam on their 150-ton Travelift. The original West Palm Beach yard (561-844-1800) has a massive 660-ton Travelift, capable of handling cats up to 35-foot beam.

Heading up the New River past downtown Fort Lauderdale offers a variety of haul out possibilities. Before heading up river, however, one must remember the bascule drawbridges are locked down during morning and afternoon rush hours from 7:30 to 9 a.m. and 4:30 to 6 p.m., Monday through Friday. Once through the William H. Marshall Memorial Bridge, just beyond the bend on the river that is home to the Broward Center for the Performing Arts, continue on and choose the South Fork of the New River.

Just before reaching the I-95 fixed bridge, note the **Lauder-dale Marine Center** on the south bank. Lauderdale Marine



Center is a combination full service and do-it-yourself boat yard encompassing 50 acres of land. It is a popular superyacht repair facility and its 300-ton Travelift can haul out catamarans up to 30-foot beam. 954-713-0333; lauderdalemarnecenter.com

To go upriver beyond the I-95 bridge, sailing catamarans must first negotiate the vertical clearance of 55 feet for that bridge. If your mast fits under that bridge, access to the boat yards along Marina Mile (State Road 84) is open.

Billfish Marina is the first haul out facility on State Road 84, and also has the smallest Travelift with catamaran capabilities. At 70 ton, it will lift a maximum of 23.5-foot beam, which is more than adequate for a 40-foot LOA cat. *954-587-6226*; billfishmarina.com



Continuing west find **Roscioli Yachting Center**, a shipyard that has been in existence for 40 years and was completely renovated in 2008. It now has a 352-ton mobile lift capable of hauling out a catamaran with a maximum beam of 28 feet. 954-581-9200; rycshipyard.com

In the next article in this series, facilities to haul out on the Dania Cutoff Canal just south of Fort Lauderdale, in Miami and in the Florida Keys will be covered. In addition, you will find out which yards in South Florida cater solely to the do-it-yourself catamaran owner.

Capt. Jeff Werner is a 24 year veteran of the yachting industry. In addition to working as a captain on private and charter yachts, both sail and power, he is a certified instructor for the RYA, MCA, USCG and US Sailing.













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N 25° 57.450′ W 080° 07.660′ MONITOR CHANNEL 68

MEET MARIEKE VAN PEER: BOUR MANAGER

YACHT BY GLENN HAYES



iami has a shining new jewel of a marina garnering attention from around the globe and attracting the elite of the charter and yachting world. Island Gardens Deep Harbour marina is one of a very limited number of mega and super yacht only marinas worldwide which can dock a bevy of mega yachts of all kinds. In January, Deep Harbour opened for business with Marieke van Peer at the helm. Van Peer has achieved the leadership role as marina manager at this unique and prestigious facility through hard work, determination and a drive to excel.

Dutch born to nomadic parents, Marieke spent her childhood living in a dizzying array of countries from New Zealand to Singapore. Her wanderlust and independence were fostered through this childhood travel. Deciding university wasn't for her and demonstrating her self sufficiency at age 17, she moved out of her par-





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BOAT SHOW

JACKSONVILLE, FL

APRIL 15 - 17 Southeast US Boat Show southeastusboatshow.com 904-759-2758

NAPLES, FL

APRIL 1 - 3 Naples Boat Show & Seafood Festival www.miacc.org

WEST PALM BEACH, FL

MARCH 17 - 20 Palm Beach International Boat Show

www.showmanagement.com/ palm-beach-internationalboat-show-2016/

SAILING REGATTA

FORT LAUDERDALE, FL

APRIL 1 - 3 Melges 32 Lauderdale Cup www.melges32.com

MIAMI, FL

MARCH 4 - 6 Melges 20 Winter Series #3 www.melges20.com

MARCH 6 - 12 Bacardi Miami Sailing Week www.miamisailing week.com/

APRIL 30 Miami to Key Largo Race www.miamiyachtclub.com/

"I love what I do. Having to kill snakes and put out fires is intense and rewarding, but cultivating an awesome team and having fun is important too. I am nothing without the great people I have working with me."

ents' house to London, then to Amsterdam. There she started a banking career in foreign currency exchange. During an around the world trip, Marieke was presented with an opportunity to move to the United States. Initially moving aboard a yacht in Fort Lauderdale, soon she found the yacht docked at Miami Beach Marina. It was there Marieke's career in marina management began. She has never looked back.

Marieke began at the front desk where she enjoyed the challenge of configuring the yachts within the marina. After she worked her way up the ranks from front desk supervisor to office manager, Marieke received an opportunity to move to Bahia Mar in Fort Lauderdale. She knew the opportunity to work with a large corporate marina would open up new experiences and opportunities to her. It did just that. After managing Bahia Mar for a couple of years and gaining both a great perspective and an appreciation of corporate marina management, she was offered the marina manager position back at Miami Beach Marina. Marieke hoped with the growth at Miami Beach Marina a regional or international position might develop with time. Her dream was to be involved in

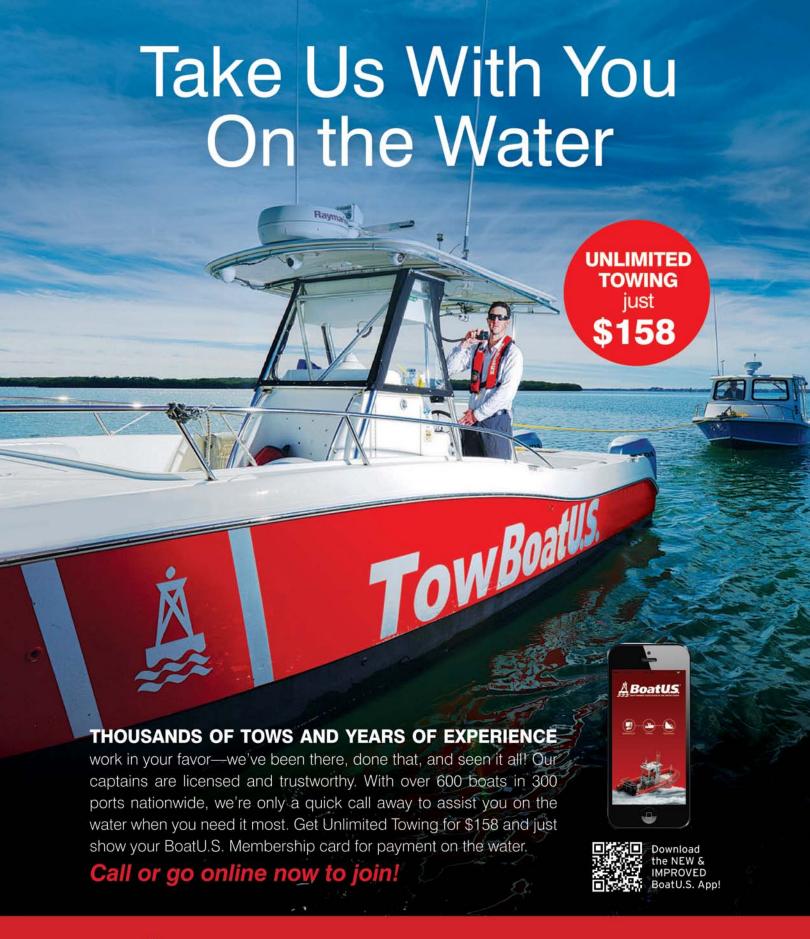
a marina's development, construction and subsequent management. That opportunity would come, however with another company.

Flagstone Property Group offered her a position last October managing its new marina - part of a large development in progress on Watson Island in Miami to include high end hotels, residential units, retail space and multiple restaurants. Marieke was involved in construction meetings and was on hand throughout the build. She became familiar with all the inner workings of this unique marina. Being a Med-mooring marina - where yachts can side-dock a pier or back to it, tying off to special submerged chains and cables - its design allows for an almost limitless arrangements of yachts to maximize dockage with no finger piers to get in the way. On the massive 22-foot wide docks spanning over 33,000 linear feet, yachts up to 550 feet can be docked. Difficult to accommodate yachts such as 100-foot catamarans and 100-foot plus sail yachts, with drafts up to 21 feet, can easily be placed in multiple locations throughout the marina. Challenges such as learning the incredibly flexible but complex electrical system with individual output available from 50 amps to 480 amps were just a process for Marieke to allow better service for the marina's clients.

Now that the construction is completed Marieke handles all aspects of running the marina from overseeing and working with staff to back-office operations and working with customers, making them all repeat clients. "I love what I do. Having to kill snakes and put out fires is intense and rewarding, but cultivating an awesome team and having fun is important too. I am nothing without the great people I have working with me," Marieke says.

Her experience and Certified Marina Management credentials qualify her in dealing with this exclusive client base (which she likens in many cases to a business to business venture with each yacht represented as a company). She points out quality of service and competence are keys, and works closely with her team to make sure all yachts' needs are seen to and space is utilized efficiently. As the marina evolves through its first year, Marieke expects her staff to grow to 12. You will often see her on the piers or in the offices doing whatever it takes to get the job done.

Marieke advises anyone wanting to follow in her footsteps that hard work and a willingness to ask questions will open doors, and starting from the bottom will allow for the best lessons and experience. Marieke is a shining example of how hard work, determination and the ability to win over customers can get you an office with the best view in Miami.





ATLANTICO PRIVATE CASK

RUM BY CLINT AND TERRY BORAM

/hat do you give rum reviewers for Christmas? Rum of course. We are very fortunate our friends also have refined palates for sipping rums. When we opened Atlantico Private Cask we immediately wanted to share with those gathered, however, after a Christmas dinner filled with all our favorites, none of us could think about putting another ounce in our bodies.

Atlantico Private Cask Rum is produced by Dominican Republic independent bottler Oliver and Oliver for Atlantico Rum. Oliver and Oliver buys barreled rum from major rum producers, then ages using the Solera method. We discussed this process when we reviewed Matusalem Gran Reserva Solera 15. Think of it as a pyramid blending process. As aged rum is pulled for bottling from the lowest Solera barrel the volume is replaced by the younger rums above. Oliver and Oliver uses this blending of old and new to produce a specific flavor profile provided by the Atlantic team.

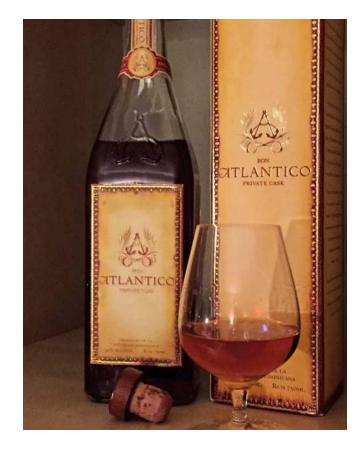
Knowing Enrique Iglesias co-owned Atlantico did raise our eyebrows just a bit, but once the rum was poured the inviting color sucked us in.

HE SAID

Immediately I get a nice charred oak on the nose giving me great expectations on the palate. There is a slightly sweet note but, for me, the charred oak is dominant. Though I lose the oak on the palate it is replaced with pleasant mellow notes of caramel and vanilla and the oak is now replaced with a hint of spice. The spice is extremely subtle and hard for me to pinpoint. It's almost an afterthought. I'm enjoying lingering over the notes and the warming sensation the spice produces in the throat. I don't need to think too much about this rum, just enjoy.

SHE SAID

I have to say I really like the rich, bronze color of this rum. The rum coats the glass as a fine sipping rum should. My nose goes right to the caramel and hint of vanilla with a spice my nose is not immediately identifying. The taste confirms the caramel and vanilla while presenting the spice as tobacco. I continue sipping to discover more depth, however there was none to be found. For a blended rum which has won multiple awards I'm actually disappointed there is not more here.



OVERALL

At a cost of \$36/bottle Atlantico Private Cask has some character even a beginner rum drinker could discern, enjoy and appreciate. Though our friends with a more refined palate would enjoy this rum, it is not one on which to spend an evening debating nuances.

RATING: 3 OUT OF 5

0

SIPPING RUM SCALE

- 1 An expensive mixer
- 2 A quick celebratory shot
- 3 Wouldn't be embarrassed to share with friends
- 4 Are my friends worthy of a sip
- 5 Special moments rum

ABOUT CLINT AND TERRY: We have sampled many a dram over our 32 years of marriage and quite often we don't fully agree. Could be the difference is male/ female taste buds. Or, somebody is just wrong.